

FIXED INCOME INTRO
BOND MARKET TRACK RECORD

September 1998 Through April 2000

- In 1997, the model laid out the most likely pattern for bond prices. It has been remarkably reliable in anticipating significant trend changes since. Typically, this has allowed time for managers to decide and implement strategic policy.
- At expected turns, both fundamentals and technicals are reviewed and initial price targets provided. If the move is potentially major, projected targets are also provided.

April 2000 Through December 2000

- The depth of our research into New Eras and their dramatic conclusions has been unique and essentially concluded by 1980.
- The path for interest rates, the curve, and spreads through each example has been consistent enough to provide the basis for our models.
- These, along with other key economic series, have been integrated in our Boom Indicators. When they reversed in February/2000 to a warning on the abilities of speculators, we recommended that pension funds increase the fixed income weighting from 40% to 60% by selling equities into strength.

December 2000 Through Present (May 2001)

- The integrated approach that encompasses stocks, metal prices, and industrial commodities with our credit market models has provided a sound supplement to determining overall strategy.
- On the shorter-term, our detailed work has been useful in implementing tactics on bond, equity, or metal trading desks.

Bob Hoye
Editor & Chief Investment Strategist
www.InstitutionalAdvisors.com